

Evonik Presents Distributor Of The Year Awards To Three Firms Companies Recognized For Outstanding Performances

PARSIPPANY, N.J., July 9, 2014 – Specialty chemicals company Evonik Corporation has awarded three valued distributors – Palmer Holland, Inc., Lintech International LLC, and Vitusa Products, Inc., – with Distributor of the Year Awards, citing the partnerships as an integral part of the company’s supply chain.

Palmer Holland, Inc., Lintech International LLC, and Vitusa Products, Inc., received the awards for highest sales growth, excellence in distribution and highest percent of sales growth for 2013, respectively.

“Maintaining strong relationships with our distributors is indispensable to our business,” said John Rolando, president of Evonik Corporation. “They are a critical part of Evonik’s business model and share our commitment to delivering our products safely, securely and efficiently to our customers.” Rolando presented the awards during the Evonik Distributor Appreciation Award dinner this month in New York City.

Evonik began recognizing its distributor–partners in 2010 at its first Distributor Appreciation Business Meeting that brought together representatives from Evonik and more than 30 distributors to review strategies for streamlining the product distribution process.

Palmer Holland, Inc., based in North Olmsted, Ohio, is a long–standing partner of Evonik’s Inorganic Materials business unit and achieved the highest sales growth last year in markets such as coatings, adhesives and sealants at both Fortune 500 and small–to–medium sized companies.

“Implementing mutually agreeable and attainable strategies, targets and roadmaps for growth permeate through the Palmer Holland organization effectively,” said Mike Lev, distribution manager at Evonik’s Inorganic Materials business unit. “The company has a strong veteran sales force with many years of experience working with our Inorganic Materials products. Palmer Holland also continues to develop new talent within their field sales in the territories they serve.”

Macon, Ga.-based Lintech International LLC was honored with Evonik's excellence in distribution award because of its transparency, excellent communications and strong market focus, said Greg Macri, key account manager for Evonik's coatings resins product line. "Lintech International LLC excelled as a distributor for methacrylates, coatings & adhesive resins, crosslinkers, and inorganic materials divisions, and has been a strategic partner to Evonik for many years," he added.

The third Distributor of the Year, Vitusa Products, Inc., headquartered in Berkley, N.J., has been a valuable member of the Evonik supply chain since 2008. "Vitusa Products, Inc. has great insight into the market and excels in meeting the needs of our customers. They have built a reputation for consistently providing excellent service," said Bud Murphy, sales manager of Evonik's biodiesel operations. "In 2013, they achieved the highest percentage of sales growth for Evonik products in North America. Our partnership with them strengthens our foothold in the chemical industry."

For additional information about Evonik in North America, please visit our website: www.evonik.com/north-america.

Company information

Evonik, the creative industrial group from Germany, is one of the world leaders in specialty chemicals. Profitable growth and a sustained increase in the value of the company form the heart of Evonik's corporate strategy. Its activities focus on the key megatrends health, nutrition, resource efficiency and globalization. Evonik benefits specifically from its innovative prowess and integrated technology platforms.

Evonik is active in over 100 countries around the world. In fiscal 2013 more than 33,500 employees generated sales of around €12.7 billion and an operating profit (adjusted EBITDA) of about €2.0 billion.

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